

How does your current broker compare?

	What Lassiter-Ware Insurance Provides	Lassiter-Ware	Your Current Broker
Insurance Market Access	We provide access to virtually all insurance and administration markets.	✓	
National Affiliations	In addition to our own talented professionals and specialized value-added services, we have a wealth of resources available to us through several national affiliations.	✓	
Strategic Planning	We will develop a customized strategic plan for you that defines objectives and outlines the actions needed to fulfill those objectives. Our strategic planning services ensure an organized, complete approach to fulfilling your risk management needs.	✓	
Five-Star Service	We pride ourselves on the level of knowledge and service we bring to our clients. All of our clients are assigned a team of specialists dedicated to serving their needs. Each client accesses our team through a single point of contact, making working with us seamless and easy.	✓	
Experience	We have a proven track record of dedication and commitment to excellence in our service to the business community.	✓	
Technology	We use leading-edge technology to provide our customers with the latest data analysis, legislative, communication, and human resources administration tools.	✓	
Data Analysis	Using Property and Casualty claim data provided by your carrier, our Internet-based Risk Analysis Loss and Liability Examiner (RALLE®) shows you what is driving your losses. This gives us an opportunity to collectively focus our activities to areas that will reduce your costs.	✓	
MyWaveRM™	All of our clients receive access to MyWaveRM, a personalized Web site devoted to helping them with cost containment and safety programs, OSHA compliance, claims reporting, employee communication, and more!	✓	
OSHA Compliance	All LWI P&C clients have access to MyWaveOSHA, a online Web tool used create accurate OSHA logs and reports on demand, and analyze related costs. We also provide our clients timely and relevant legislative updates when changes are made at the federal level.	✓	
Online Services	LWI provides all of its P&C clients with 24/7 reporting services. Reporting claims, adding or deleting drivers/vehicles, or requesting a certificate of insurance is as easy as sending an e-mail message.	✓	
Custom Communication	With an extensive library of cost containment and loss control tools, we can provide a broad range of communications including ready-to-use employee newsletters and payroll stuffers.	✓	
MyWave Resources	From asbestos to welding safety to workers' compensation statutes, our Resource links offer you access to a wide variety of industry-related topics.	✓	
MyWave	Community By partnering with us, you gain access to a nationwide community of peers. An answer to a question you have is just an email away. For example, one user writes, "We just implemented a premium only cafeteria plan. Can anyone tell me how this will report on W-2 forms?" This question was answered quickly, saving both time and resources.	✓	